

Compiled Benchmark Report - 2020/2021 Season March 2021 Period

	Farm A	Farm B	Farm C Organic	Farm D	Farm E	Farm F	Farm G	Farm H	Farm I Organic	Farm J	Farm K Organic	Average
Farm Indices Current Milking Area	195	266	145	240	241	150	249	210	101	171	81	189
Cows Milked	623	749	411	800	649	545	647	721	301	601	294	622
Current Stocking Rate	3.2	2.8	2.9	3.4	2.7	3.9	2.7	3.5	3.0	3.6	3.6	3.4
Average Cover (month end)	2,100 kg	2,560 kg	2,199 kg	2,087 kg	2,360 kg	2,130 kg	2,348 kg	2,140 kg	2,184 kg	1,990 kg	2,066 kg	2,195 kg
Average Month Growth	44 kg	55 kg	36 kg	36 kg	43 kg	35 kg	42 kg	48 kg	20 kg	32 kg	36 kg	43 kg
Nitrogen Season kg/Ha	214 kg	191 kg	65 kg	145 kg	97 kg	77 kg	68 kg	111 kg	41 kg	132 kg	70 kg	160 kg
Milk Production (kgMS)												
Per cow / day (month end)	1.72 kg	1.51 kg	1.31 kg	1.28 kg	1.41 kg	1.38 kg	1.27 kg	1.39 kg	1.55 kg	1.27 kg	1.44 kg	1.43 kg
Per Ha / day (month end)	4.75 kg	3.74 kg	2.79 kg	3.61 kg	3.42 kg	4.05 kg	3.20 kg	3.79 kg	2.99 kg	3.51 kg	2.96 kg	4.13 kg
Per Cow Season YTD MS/cow	438 kg	392 kg	342 kg	341 kg	360 kg	381 kg	335 kg	343 kg	408 kg	343 kg	379 kg	384 kg
Per Ha Season YTD MS/Ha	1,231 kg	1,024 kg	821 kg	965 kg	904 kg	1,222 kg	846 kg	1,038 kg	803 kg	1,047 kg	816 kg	1,169 kg
Season Forecast MS/Ha	1,418 kg	1,195 kg	938 kg	1,102 kg	1,058 kg	1,355 kg	977 kg	1,172 kg	908 kg	1,149 kg	955 kg	1,362 kg
Forecast Milking Days/Ha	769	671	629	720	633	808	642	754	528	736	583	818
Forecast Milking Days/Cow	274	257	262	254	253	252	255	250	268	241	271	270
Month Feed Costs/kg MS	\$2.86	\$0.32	\$0.06	\$0.93	\$0.88	\$2.49	\$0.15	\$0.31	\$0.06	\$1.47	\$0.05	\$1.42
Season Total Feed Costs/kg MS	\$1.79	\$1.36	\$0.57	\$1.17	\$1.19	\$1.39	\$1.44	\$0.89	\$0.49	\$1.41	\$0.46	\$1.34
EBIT/Ha	\$4,822	\$3,520	\$4,680	\$3,650	\$3,355	\$4,034	\$3,059	\$3,732	\$5,227	\$3,543	\$4,804	\$4,231
EBIT/Cow	\$1,717	\$1,346	\$1,952	\$1,291	\$1,338	\$1,259	\$1,213	\$1,235	\$2,656	\$1,162	\$2,232	\$1,417
Diet (kgDM)												
Pasture Offered	13.9 kg	19.5 kg	11.7 kg	10.9 kg	16.6 kg	8.2 kg	16.8 kg	13.5 kg	7.4 kg	8.7 kg	8.4 kg	12.3 kg
Concentrates	0.0 kg	0.0 kg	0.0 kg	0.0 kg	1.3 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	1.0 kg
Maize + Grass Silage	2.9 kg	0.0 kg	0.0 kg	3.6 kg	0.3 kg	7.9 kg	1.3 kg	2.3 kg	4.0 kg	7.9 kg	6.0 kg	3.0 kg
Hay/Straw	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg
Palm Kernel	2.7 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	0.0 kg	1.0 kg
Crop + Other	0.0 kg	0.0 kg	6.5 kg	3.1 kg	0.8 kg	2.6 kg	0.0 kg	2.1 kg	7.7 kg	0.7 kg	5.0 kg	1.7 kg
DietTotal	19.5 kg	19.5 kg	18.2 kg	17.5 kg	19.1 kg	18.7 kg	18.1 kg	17.9 kg	19.1 kg	17.2 kg	19.4 kg	19.1 kg
Revised Supplement/Cow	1.3 kg	1.1 kg	1.7 kg	1.8 kg	0.7 kg	1.9 kg	0.7 kg	1.2 kg	1.8 kg	1.6 kg	2.3 kg	1.4 kg
Miscellaneous												
Round Length	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Feed Conversion Eff. (kgDM/kgMS)	11.4	12.9	13.7	13.4	13.5	13.5	14.0	13.0	12.4	14.2	13.3	13.2
Feed Allocated % Liveweight	3.8%	3.9%	4.0%	3.5%	3.9%	3.7%	3.7%	3.6%	3.9%	3.6%	3.9%	3.8%
Forecast Per cow / day (month avg)	1.53 kg	1.53 kg	1.31 kg	1.29 kg	1.35 kg	1.27 kg	1.27 kg	1.33 kg	1.42 kg	1.25 kg	1.40 kg	1.39 kg
Revised Pasture Harvest/Ha	11.8 t	10.5 t	8.6 t	9.4 t	9.6 t	11.3 t	9.0 t	10.0 t	7.7 t	10.8 t	7.5 t	11.0 t
Pasture Conserved/Ha	0.3 t	0.4 t	0.3 t	0.4 t	0.2 t	0.4 t	0.1 t	1.8 t	1.1 t	0.5 t	1.6 t	0.6 t

Performance Indices Report - Farmax - 2020/2021 Season March 2021 Period

	EBIT Ha	Rank	Operating Cost kg MS	Rank	Pasture Harvest t DM Ha	Rank	Season Feed Costs kg MS	Rank	Kg Milksolids Kg Liveweight	Rank	Overall Ranking
Farm 1	\$ 4,804	14	\$ 5.17	28	7.5	41	\$ 0.5	1	0.88	23	22
Farm 2	\$ 5,948	4	\$ 4.52	4	14.2	3	\$ 1.1	13	0.97	4	2
Farm 3	\$ 6,039	3	\$ 4.52	3	12.6	7	\$ 1.8	37	0.94	9	3
Farm 4	\$ 4,948	12	\$ 5.55	36	8.3	39	\$ 1.2	17	1.20	1	20
Farm 5	\$ 5,527	6	\$ 5.96	39	14.5	2	\$ 2.2	39	1.05	2	12
Farm 6	\$ 7,645	1	\$ 4.66	12	17.1	1	\$ 0.8	9	1.03	3	1
Farm 7	\$ 4,437	20	\$ 4.55	7	11.5	17	\$ 1.6	32	0.96	6	10
Farm 8	\$ 4,263	21	\$ 4.58	9	8.8	36	\$ 0.7	5	0.88	21	17
Farm 9	\$ 2,994	36	\$ 5.27	31	12.5	9	\$ 1.5	29	0.88	22	31